



**Call our reservations hotlines now on**

**01462 674280**  
**01438 312196**



**WELCOME** to our summer newsletter which we hope you will find informative and fun to read, bringing you the latest news updates, staff info and some "credit crunch" tempting offers! With our "who's in the van" competition where you could win a bottle of champagne, fun features and our regular "for sale" updates, we hope you enjoy this addition as much as we have putting it together.

**Our Driver service... We drive, you pack, we deliver.**  
Ask our experienced and friendly staff for details of all our services.

## Latest News Updates!

### £2000 to scrap your old car - but no incentive to buy green

Aprils budget introduced a scrappage incentive scheme to offer motorists £2000 to trade in their old car (or van) for a new one. However the £2000 can be used for any new car, regardless of its emissions.

This move is designed to breathe some life into sales of new cars in the UK, and the government was obviously under some pressure to include all new cars. However the scheme could also have been used to encourage the government's supposed push for lower emission vehicles, by only offering a financial incentive for vehicles that emit, for example, less than 160g/km CO2.



As it is, based on experience of a similar approach in Germany, the scheme will help to get some older cars off the road - and with new car emissions falling, this is likely to assist in giving us cleaner cars - just not at the rate that would have happened if the new car emissions were capped.

### Guide to the UK scrappage scheme

**What it means to you the motorist**  
Motorists will be offered £2000 towards a new car or van if they trade in a vehicle which is 10 years old or more.

- The details of this scheme are:**
- To take part - check with a participating dealer who will see if the exchange qualifies (The scheme is voluntary, so not all manufacturers are or dealers will necessarily participate), complete the necessary paperwork and arrange for the old vehicle to be towed away.
  - The scheme runs from mid-May until March 2010, or until the government's funding allocation of £300 million has been used.
- It applies to commercial vans (up to 3.5 tonnes) as well as cars that are 10 years old or older.
  - The £2000 incentive is made up of £1000 from the government matched with a further £1000 from the motor industry.

- The trade-in vehicle must:**
- Be a car or small van of up to 3.5 tonnes.
  - Be first registered in the UK before 31 July 1999.
  - Be currently registered with the DVLA to the registered keeper making the application or currently on SORN (Statutory Off Road Notification).
  - Have a current MOT test certificate.
  - Have a registered owner with a UK address and the owner must have been the registered keeper of the vehicle continuously for the last 12 calendar months before the order date of the new vehicle.

- The new vehicle must be:**
- A passenger car or small van of up to 3.5 tonnes.
  - Registered in the UK after the date that the scrappage scheme is launched and declared new at first registration in the UK with no former keepers
  - A UK specification vehicle.
  - Registered to the same registered keeper as the registered keeper of the eligible vehicle to be scrapped.

## Meet the team...

**Annie Westwood**  
*This editions victim!* Annie has been at our Letchworth branch for 4 years and is not only a valued member of the team she is a "mum" to us all!



*Ann pictured third from the right with her real family!*

Annie is married to Tom and has 4 children. Last year saw her celebrate 30 years of marriage (a milestone in anyone's book). Annie's skills have increased since being with Vincent Vehicle Hire and she says she still loves the challenge and still has a smile for everyone. Out of work, Annie is an Akela with the 27th Harrow Cubs and when she is not camping with her "pack" she likes weekends away with husband Tom in their motorhome (Dorset being a favourite haunt) and listening to Jools Holland.

## Highways from hell!..

- Britain's worst 10 roads named...**
- Despairing drivers slam the jammed M25 as the worst road in Britain. The stretch from Heathrow to the M1 heads the top 10 highways from hell as voted by RAC members. Those misery miles are followed by...
  - The interchange between the M6 and the M46 east of Birmingham.
  - M6 between Telford and Birmingham.
  - Dartford Crossing area of the M25 from Essex to Kent.
  - Clogged M4 approach into West London.
  - M1 between Nottingham and Sheffield.
  - A14 around Cambridge.
  - M62 around Leeds and Huddersfield.
  - M1 through the Home Counties.
  - North Circular route between the M1 and the M11.



**Unless you know better!**  
Email: [vincentvehicle@btconnect.com](mailto:vincentvehicle@btconnect.com)

**NEW!! for this summer**  
We now do airport "meet and greet" in our range of 7/8, 12, 15 and 17 seaters!

## There's a lot more under our Bonnet!...

We are an authorised dealer and can service, repair and MOT any make, model of car or light commercial vehicle without affecting the warranty

# Summer Madness Special Offers!...

With summer on the way, why not hire a car from as little as **£64.40** all inclusive (no hidden extras) for the whole weekend. Make the most of the long summer nights and sunny weekends (if we're lucky!).

also...

## Free valet with all services during the month of August.

Book now for stress free motoring this summer.

## Recommend a friend!

Why not let your family and friends know about Vincent Vehicle Hire and get 10% off your next service or hire when they hire on your recommendation.

## Moving house?

Get a free sackbarrow with every van over 3.5 tonnes (for the hire only)



• Take advantage of our special weekly rate on all 8 seaters: 5 door with air conditioning as standard for £375 per week all inclusive.

**For details of these and all our offers call 01462 674280 or 01438 312196 for Stevenage and one of our friendly team will be more than happy to help you.**

Please note: All offers subject to our usual terms and conditions (found on the tariff, rental agreement and offices).

• **Parking...** We offer secure parking to customers wishing to leave their own vehicle overnight, however we do not accept responsibility for vehicles or contents as they are left entirely at owners risk.



## Our Competition...

In each edition we hope to run a "brainteaser" in which you the customer can win a bottle of bubbly

### Play "Who's in the van"...

Here are your clues to who is in the van...

- 1: Born in Stevenage 7/1/85
- 2: Named after American sprinter Carl Lewis
- 3: Was awarded an MBE by the Queen in this years New Years Honours

Please email your answer to [vincentvehicle@btconnect.com](mailto:vincentvehicle@btconnect.com)

Last editions winner was Chris from "hole in one" St Albans. Winner picked by Anna from Heart Radio

## Just for fun... spot the van



Our vans have been spotted in many locations and this month "By Royal Appointment" we were seen at Windsor Castle. If you've seen one when on the road, why not send us a picture and let us know and we will publish it in the next issue. Sent in by Guys Haulage.

## Recent comments from our customers...

Our association with Vincent's, both in the vehicle hire and servicing centre, has grown from strength to strength over the years that we have been their customers. We attribute this to their attention to customer care, knowledge of their business, attention to detail, and above all their willingness to go that extra mile to ensure our satisfaction. We are delighted to be associated with Vincent Vehicle Hire / Servicing Centre, and look forward to a continued good business relationship.  
**Carol Burton Installation Manager for Kindlelight Ltd.**

It is often at extremely short notice that we require a vehicle and Vincents always understand the situation and find some way of assisting us. Even if we need to extend a period of hire without notice, Vincents are accommodating everytime. They have a very friendly and effective approach to customer service and we find them to be a most professional organisation.  
**Kevin Woods Director Apex Security Engineering Ltd.**

## NEW CAR production down by 51.3%

More companies are choosing to **HIRE** and not to buy.

London (Reuters) - car production fell 51.3% in the year to March as falling demand forced manufacturers to cut output sharply, The Society of Motor Manufacturers and Traders said on Friday.

The number of cars produced in March was 61,829. Of those 46,458 were for export, down 52.6% on the year and 15,371 were for the domestic market, a fall of more than 47.2 percent. As a result more and more companies, even in the private sector are choosing to hire their vehicles, knowing in short term rental they can often hire at short notice and at minimum cost.

Small car, MPV or commercial vehicle Vincent Vehicle Hire can supply the right vehicle for the job enabling "cost effective" hassle free motoring by the hour, week, month or year. Whether it's a quick trip to the DIY store or a weekend break to the country, or even a new car for your new sales rep, hiring is definitely the way forward.

## Operators Licence

An operators licence is required by all commercial users of vehicles over 3.5 tonnes G.V.W. This is not required by persons/hirers moving personal effects.

## Which is the best "Bond" car ever?

### Aston Martin DBS

Bond's current car, the Aston Martin DBS made its debut alongside a new Bond (Daniel Craig) in the 2006 film Casino

Royale. Basically a road going version of the DBR9 race car, the DBS shares its roof, side windows and wheelbase with the DB9, but it's lower and wider. The front end of the DBS has noticeably more air scoops and cooling ducts than the DB9, all designed to keep the 500bhp 6.0 litre engine cool.

### Aston Martin DB5

Probably the most recognisable James Bond car ever, the Aston Martin DB5 has appeared in Goldfinger, Thunderball, Goldeneye, Tomorrow Never Dies and Casino Royale. Modifications included front-firing machine guns, retractable blades in the tyre spinners, a rising rear bullet-proof screen, a radar scanner and tracking screen, a passenger ejector seat and revolving number plates.

Which was your favourite? Viv thinks the Delorean from the Spy who loved me...

Email: [vincentvehicle@btconnect.com](mailto:vincentvehicle@btconnect.com)



...And finally

We hope you enjoyed our Summer newsletter,

enabling you to keep moving with a smile. We welcome any suggestions for our next issue and don't forget to email your answer to "who's in the van", along with anything else you wish to comment on. Thanks for reading and more importantly thanks once again for your custom.